

# “Food and beverage stocks responding to COVID-19”

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## ARTICLE INFO

Lai Cao Mai Phuong (2021). Food and beverage stocks responding to COVID-19. *Investment Management and Financial Innovations*, 18(3), 359-371.  
doi:[10.21511/imfi.18\(3\).2021.30](https://doi.org/10.21511/imfi.18(3).2021.30)

## DOI

[http://dx.doi.org/10.21511/imfi.18\(3\).2021.30](http://dx.doi.org/10.21511/imfi.18(3).2021.30)

## RELEASED ON

Monday, 20 September 2021

## RECEIVED ON

Friday, 20 August 2021

## ACCEPTED ON

Wednesday, 15 September 2021

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## JOURNAL

"Investment Management and Financial Innovations"

## ISSN PRINT

1810-4967

## ISSN ONLINE

1812-9358

## PUBLISHER

LLC “Consulting Publishing Company “Business Perspectives”

## FOUNDER

LLC “Consulting Publishing Company “Business Perspectives”



NUMBER OF REFERENCES

**55**



NUMBER OF FIGURES

**0**



NUMBER OF TABLES

**3**

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## BUSINESS PERSPECTIVES



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[www.businessperspectives.org](http://www.businessperspectives.org)

Received on: 20<sup>th</sup> of August, 2021

Accepted on: 15<sup>th</sup> of September, 2021

Published on: 20<sup>th</sup> of September, 2021

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**Conflict of interest statement:**

Author(s) reported no conflict of interest

Lai Cao Mai Phuong (Vietnam)

# FOOD AND BEVERAGE STOCKS RESPONDING TO COVID-19

**Abstract**

This paper investigated how food and beverage (F&B) stocks react to COVID-19. The event study method was applied to four events, including the first and second events were the first COVID-19 positive patients detected in the largest and second-largest economic center of Vietnam. The third and fourth events are related to strong measures to prevent the spread of COVID-19: the nationwide lockdown at the beginning of the second quarter of 2020, and the lockdown of Danang at the beginning of the third quarter of 2020. The results show that the reaction of F&B stock prices to events supports the semi-strong form of efficient market theory. The strong and lasting negative reaction of F&B stocks to the first event can be explained by surprise (first case in Vietnam) and Hochiminh city's economic engine driving role in the development of Vietnam's economy. The study finds that heuristic decision-making from nationwide lockdowns (suppression of supply chains during lockdowns) can explain the sub-sector of farming-fishing-ranching products reacted more strongly to the lockdown event in Danang. Based on the research results, this paper provides some policy implications for managers and notes for securities investors.

**Keywords**

COVID-19, abnormal return, heuristic, market efficiency, market response, psychological factors

**JEL Classification**

G14, G40

## INTRODUCTION

The outbreak of COVID-19 has had a significant impact on economic growth (Baldwin & Tomiura, 2020) and social activities (Ammar et al., 2020) in many countries around the world including Vietnam. Vietnam's GDP growth in 2020 is only 2.91%, the lowest level in 15 years in the period from 2006–2020 (NEU & JICA, 2020). As an agricultural country with a large population, reaching over 97.5 million people by the end of 2020 (General Statistics Office, 2021), the shares of the food and beverage (F&B) industry in Vietnam always attract the attention of investors on the stock market.

The COVID-19 pandemic is an unexpected health crisis, but an understanding of its impact on the F&B industry on the stock market in Vietnam is still limited. Studies on the impact of COVID-19 on industries on Vietnam's stock market mainly focus on industries such as banking (Phuong, 2021a), consumer goods (Anh & Gan, 2021), oil and gas (Phuong, 2021b), and pharmaceuticals (Phuong, 2021c). However, there is still a lack of interest in the response of the F&B industry to this pandemic. Studies around the world on the impact of COVID-19 related to the F&B industry are mainly concentrated in developed countries such as the United States (Goodell & Huynh, 2020; Ramelli & Wagner, 2020), Australia (Alam et al., 2020), Canada (Hailu, 2020), New Zealand (Bouri et al., 2021), and other developed countries (Höhler & Lansink, 2021). Studies mainly use the general index of the F&B industry without analyzing the reaction of each sub-sector in this industry. Furthermore, Phuong (2021b, 2021c) indicated that the response of the oil and gas industry and the pharmaceutical

industry in Vietnam's stock market caused by COVID-19 is much different from the response in developed stock markets. Based on the reasons mentioned above, this paper studies the response of the food and beverage industry on the Vietnamese stock market to events related to COVID-19 in 2020. In which, sub-sectors in the F&B industry (food production, farming-fishing-ranching, alcoholic and non-alcoholic beverages) are also studied together with the general index of the F&B industry.

## 1. LITERATURE REVIEW

Determining the value of a company on the stock market is often built on financial theories. The efficient market hypothesis, the capital asset pricing model (CAPM), and psychological factors in behavioral finance such as heuristics and decision anchors are often used as background theories in studies to examine the effect of events on the firm's value. In particular, efficient market theory and investor psychology often support and complement each other in explaining stock market reactions (Ackert & Deaves, 2010; Brahma et al., 2012). The efficient market theory of Fama (1970) assumes that investors make decisions to buy/sell securities based on the determination of fair value, in which the fair value is estimated using all available information in the market. In this way, stock prices will all and immediately reflect all relevant information in determining security prices (Malkiel, 2003). If stock prices do not respond immediately to new information, then behavioral finance theory will support the parts that efficient market theory cannot adequately explain (Taffler & Tuckett, 2010). Decisions based on heuristics and anchors are often used to explain economic behavior. A heuristic decision is a rule that uses part of all information in a market (Gilovich et al., 2002). The anchor is the final estimate obtained from a multi-stage adjustment from the estimate starting on the initial set of values (Epley & Gilovich, 2001, 2005). The CAPM defines the relationship between risk and expected return for an asset. The beta in CAPM measures the risk of an asset relative to the market index (Lintner, 1965; Sharpe, 1964). A value of Betas greater than (smaller than) one will result in a security's return higher (lower) than the market average. Therefore, CAPM is often used as an intermediate step to calculate abnormal returns in event studies (Armitage, 1995; Chen et al., 2007).

COVID-19 has caused losses to industries in many countries around the world. You et al. (2020) estimate the economic, physical, and mental health

damage to Chinese people after a month of lockdown of Wuhan city at 119 billion yuan, equivalent to 7.437% of GDP in 2019 and 35.454% of GDP in the first quarter of 2019 of this city. Of which, the direct economic loss to the food and beverage industry was 392 million yuan, equivalent to 1.078% (392.285631/36396.61994) of the total direct loss of 149 industries in China (You et al., 2020). Loss in the F&B industry is also shown in developed countries (Höhler & Lansink, 2021; Goodell & Huynh, 2020) and developing countries (FiinPro, 2020). Using data of 71 large listed companies in the food value chain in the US, Japan, and Europe, Höhler and Lansink (2021) showed that the profits of these companies in the first four months of 2020 were lower than the previous period. Similar to You et al. (2020) and Höhler and Lansink (2021), FiinPro (2020) also showed that F&B industry profit in the first quarter of 2020 in Vietnam decreased by -33.3% over the same period.

The above studies have shown economic losses due to COVID-19 to the F&B industry; however, this impact on the sub-sectors in this industry is not the same. COVID-19 positively affects demand for food technology products but negatively impacts handcrafted food or food service in Canada (Hailu, 2020). The fact that COVID-19 can spread quickly and stick to the surfaces of objects when it is spread may have rapidly increased demand for the food production sub-sector but sharply reduced demand for the foodservice sub-sector or handcrafted food. In addition, Höhler and Lansink (2021) pointed out that agricultural products are bulky and perishable products, so the supply chain of these products in this sub-sector is highly influenced by geographical location. Therefore, when countries implement lockdown and social distancing, it is easy to increase transportation costs, limiting opportunities to sell farming products (Bui et al., 2021; OECD, 2020). Between food and beverage, the food sub-sector is often rated as essential and preferred by consumers. Non-alcoholic beverages are also the dominant choice

over alcoholic beverages during the COVID-19 pandemic because alcoholic beverages are often used at large parties. As a result, operating profits in the first quarter of 2020 for alcohol companies decreased by an average of 35.7% while that of the food retail sub-sector increased by 9.6% (Höhler & Lansink, 2021).

Using Google search data to study the impact of the COVID-19 pandemic on consumer sentiment across 54 countries in the first four months of 2020, Keane and Neal (2021) discovered that consumer trends increased via buying and hoarding goods in most countries, mainly in March 2020. Consumer hoarding is a common phenomenon during natural disasters (Hori & Iwamoto, 2014; Kurihara et al., 2012), disease outbreaks (Keane & Neal, 2021), and hyperinflation (Musvanhiri, 2017). Keane and Neal (2021) argue that the spread of COVID-19 domestically and internationally has significantly contributed to consumer panic. The higher consumers perceive the risks of the COVID-19 pandemic, the stronger their attitude to purchase food stocks (Long & Khoi, 2020). Consumers' focus on buying and hoarding goods during the COVID-19 pandemic carries a herd mentality. Aspects such as psychological, economic, and health explain this behavior. Stockpiling gives consumers a sense of control over the current risky situation and gives them more peace of mind (Grohol, 2020). In economic terms, consumer hoarding is also explained by the tendency to avoid future losses (Hailu, 2020). Because they assume that stocking up will reduce the cost of going to the store (due to a decrease in purchase frequency compared to before), reducing the likelihood of having to buy the same item at a higher price in the future due to temporary short-term shortages. In terms of health, hoarding helps to reduce the frequency of purchases, thereby reducing the risk of COVID-19 infection.

Hailu (2020) suggests that the increase in prices of food items during the COVID-19 pandemic can be of two different degrees. When the information provided to consumers is sufficient, the demand for processed food only increases slightly, and the food-service decreases sharply. On the contrary, when consumers lack trust in organizations, fear the risk of supply disruption, the situation of buying goods will occur, leading to a short-term spike in demand.

In Vietnam, the fear of being infected with COVID-19 when shopping in crowded places has led consumers to reduce the frequency of shopping but increase the hoarding of goods more than before the pandemic. A NielsenIQ survey conducted in February 2020 in Vietnam showed that COVID-19 caused 45% of consumers to increase their food stock at home more than before, 50% of them to reduce the frequency of going to places to buy goods (supermarkets, grocery stores, food markets) and 25% of respondents limit eating out activities. The items most hoarded by Vietnamese consumers include instant noodles (+67%), frozen foods (+40%), and pasteurized sausages (+19%) (An, 2020). Increasing consumer demand for hoarding has a positive impact on sales growth of essential goods. Kantar survey shows that before the nationwide lockdown in April 2020, sales of packaged bread and canned milk in Ho Chi Minh City increased by 112% and 12% respectively over the same period in 2019 (Kantar, 2020a). In the eight weeks leading up to the lockdown, the value of fast-moving consumer goods in four major cities has increased by 21% compared to the last eight weeks of 2019. In contrast, the alcoholic beverage and sugary drinks sub-sector still experienced a decline in consumption in the first quarter of 2020 (An, 2020; Kantar, 2020b).

A special feature in Vietnam is that the black market phenomenon for F&B products is almost non-existent during the lockdown. On the contrary, Vietnamese people know how to share and support the poor through the free "rice ATM" project (Alicia, 2020; Duong, 2020) based on the contributions of domestic organizations and individuals (Tuoitre, 2020). This is a project initiated by Hoang Tuan Anh – a businessman in Ho Chi Minh City and it has spread to all provinces in Vietnam to help the poor and disadvantaged people in the society during the outbreak of COVID-19 in Vietnam. For "rice ATMs" who need only press the button, 1.5-2.0kg of rice will flow out enough for a family of four to use in a day (Alicia, 2020; Duong, 2020; Klingler-Vidra et al., 2021).

The impact of COVID-19 on the stock price of the F&B industry on the stock market has been published by several studies. The same research is related to the F&B industry on the US stock market, but the results of Ramelli and Wagner (2020), and

Goodell and Huynh (2020) have a difference in the reaction of F&B stocks to investment information related to COVID-19.

The difference between the results of these two studies is due to the choice of time of the event. Ramelli and Wagner (2020) indicate that the food and food retail industry reacted negatively after the announcement from China to WHO about the first case of pneumonia detected in Wuhan (January 2-17, 2020). However, it is different from the results of Goodell and Huynh (2020) when choosing January 21, 2020, as the event date. The stock returns of the F&B industry on the US stock market were all insignificant after the news that the US detected the first case of COVID-19; stock prices were not significantly affected by the news (Goodell & Huynh, 2020). Even in the alcoholic beverage sub-sector, stock returns were significantly positive in the last month before the event was announced (Goodell & Huynh, 2020).

Share prices of companies in the food value chain are less volatile than the general market index (Höhler & Lansink, 2021) and the industry is less affected by COVID-19 than other industries (Ramelli & Wagner, 2020).

Alam et al. (2020) studying the COVID-19 outbreak in Australia to eight different stock market sectors found that both the anomalous returns and the cumulative abnormal returns of the food industry reached the greatest value. Specifically: Abnormal profit  $AR[0] = +3.16\%$  and cumulative abnormal profit  $CAR[-10;10] = +17.54\%$ ; days after the AR event of the food industry were positive but not statistically significant. Alam et al. (2020) believe that because people are rushing to buy necessities, both revenue and profit of this industry have increased well.

In New Zealand, Bouri et al. (2021) showed the F&B sector stock return of +4.3% on the first day after the announcement of the city lockdown, the days from  $t = 2$  to  $t = 5$  the stock return of this industry is -1.35% to -4.6%. The cumulative abnormal return (CAR) of the F&B industry only fluctuated slightly with  $CAR[-1;3] = -0.65\%$  and  $CAR[4;40] = 0.17\%$  for the news of early 2020 lockdown in China (Huo & Qiu, 2020). Bouri et al. (2021) show that in the 5 days before the lockdown

time in New Zealand, there is a significant impact on the stock price of the F&B industry. Stock price reacted negatively on days  $t = -5; -4; -2$  but the positive response on days  $t = -3; -1$ , and the closer the lockdown date is, the increasing absolute value shows that the government's efforts to limit the spread of COVID-19 have increased investor confidence (Bouri et al., 2021).

## 2. METHODOLOGY

To analyze the reaction of stocks of food sub-sectors before and after each event, the event research method is used. The essence of this method is simple but very effective by comparing actual returns with expected returns to determine if an anomaly caused by an event exists. If abnormal returns exist, it indicates an event that has affected the stock price or investor behavior. In other words, by measuring the impact of an event, the event research method helps better understanding investor behavior. In addition, this method allows for a separate comparison of events based on return changes in stock prices.

The research process for an event needs to be carried out through several main steps, including (1) Identify the event of interest; (2) Determine the period to check; (3) Calculate expected profit, abnormal profit, and accumulated abnormal profit; (4) Statistical testing.

### Step 1: Identify events of interest

The four timelines for releasing information about COVID-19 in Vietnam in 2020 are events to be considered in this paper. The first event: on January 23, 2020, the first case of COVID-19 infection was recorded in Hochiminh city – the largest economic center of Vietnam (Nhandan, 2020; Phuong, 2020). The second event: the first patient in Hanoi with COVID-19 was confirmed on March 6, 2020, after 22 days in Vietnam without a case of community transmission (Dung, 2020). Third event: given the number of COVID-19 infections detected in many provinces and cities across the country, to prevent the spread of the disease, Vietnam announced a nationwide lockdown for 15 days from April 1, 2020 (Quynh & Uyen, 2020). Fourth event: after 99 days, Vietnam did not have

**Table 1.** Events related to COVID-19 in Vietnam in 2020

Source: Author's elaboration.

Events	Event start date	Description
1	1/23/2020	Vietnam confirmed the first patient infected with COVID-19 in Hochiminh city – the largest economic center in the country
2	3/06/2020	Vietnam confirms the first patient infected with COVID-19 in Hanoi
3	4/01/2020	Vietnam lockdowns the whole country to prevent the COVID-19 pandemic
4	7/26/2020	Notice from 0:00 on July 28, 2020, to block Danang city for 15 days

a case of COVID-19 infection in the community until July 26, 2020, when the new case was detected. Danang government announced a lockdown of this city within 15 days from July 28, 2020 (Binh, 2020; Danangfantasticity, 2020). Investors' perception of COVID-19 information was initially shown on the date of the announcement of the event or the date of the event (date  $t = 0$ ). The four days of this event announcement are summarized chronologically in Table 1.

## Step 2: Determine the period to check

Indexes of sub-sectors including food production, farming-fishing-ranching, alcoholic beverages, non-alcoholic beverages, and the general index of the F&B sector were examined. Government movement restrictions announcements have had a significant impact on consumer sentiment and behavior in the short term and will largely disappear after a week to ten days (Keane & Neal, 2021). Besides, the long event window is not compatible with the efficient market hypothesis (McWilliams & Siegel, 1997). Therefore, to reduce the noise level of irrelevant information, the period 1 week before the event date is the event window. In other words, the selected event window ranges from  $[-5; 5]$ .

## Step 3: Calculate expected return, abnormal return, and cumulative abnormal return

To determine whether an event anomaly exists, it is necessary to know the expected return and the actual return. Therefore, it is necessary to use historical data before the event date to calculate the expected return for each stock. Using daily frequency, the most commonly used estimate is one year (250 transaction days) prior to the event (MacKinlay, 1997). To calculate the expected return, MacKinlay (1997) suggests that it should be related to the benchmark index and estimated by

equation (1):

$$E(r_{it} | X_t) = \alpha_i + \beta_i R_{m,t} + \varepsilon_{i,t}. \quad (1)$$

The market model (2) is used to determine abnormal returns because it takes into account the specific risk of stock  $i$  and the benchmark index:

$$AR_{it} = R_{it} - \hat{\alpha}_i - \hat{\beta}_i R_{m,t}, \quad (2)$$

where  $E(r_{it} | X_t)$  is the expected return;  $\hat{\alpha}_i$  và  $\hat{\beta}_i$  are the constant term and stock-specific risk obtained from regression equation (1).  $R_{it}$  và  $R_{m,t}$  are the actual returns of stock  $i$  and the market benchmark at time  $t$ .  $AR_{it}$  is the extraordinary return of stock  $i$  when each event is announced. It reflects the impact of this information on stock price  $i$ .

Cumulative abnormal return (CAR) is calculated according to formula (3) based on the total daily abnormal return of stocks from  $t_1$  to  $t_2$ :

$$CAR(t_1, t_2) = \sum_{t=t_1}^{t_2} AR_{it}. \quad (3)$$

## Step 4: Statistical testing

The parametric approach is used to check market anomalies. If the test result is statistically significant, it indicates the existence of an anomaly in the market. On the contrary, if the results are not statistically significant, the article concludes that the published information about COVID-19 is not an abnormal cause in the market.

According to Frunza (2015), a cross-sectional test  $t$  is applied daily from  $t_1$  to  $t_2$  as equation (4)

$$t\text{-test} = \frac{\widehat{CAAR}_{(t_1, t_2)}}{\hat{\sigma}_{CAAR_{(t_1, t_2)}}}, \quad (4)$$

in which cumulative average abnormal returns (CAAR) for  $N$  shares are calculated by formula (5):

$$CAAR_{(t_1, t_2)} = \frac{1}{N} \sum_{i=1}^N \widehat{CAR}_{i, (t_1, t_2)}. \quad (5)$$

The standard deviation in the event window  $t_1$  to  $t_2$  is calculated by formula (6):

$$\begin{aligned} \hat{\sigma}_{CAAR_{(t_1, t_2)}} &= \\ &= \frac{1}{N} \sqrt{\sum_{i=1}^N \left[ \widehat{CAR}_{i, (t_1, t_2)} - CAAR_{(t_1, t_2)} \right]^2}. \end{aligned} \quad (6)$$

Since this paper uses the general index of each F&B sub-sector or industry compared with the market benchmark, the value of  $\widehat{CAR}_{(t_1, t_2)}$  will coincide with  $CAAR_{(t_1, t_2)}$ . Then, calculate  $S_i^2$  as the residual variance from equation (1).  $T$  is the number of days in the event window from  $t_1$  to  $t_2$ , and  $\hat{\sigma}_{CAR_{(t_1, t_2)}}$  is calculated by formula (7):

$$\begin{aligned} \hat{\sigma}_{CAR_{(t_1, t_2)}} &= \\ &= \frac{AR_u}{\sqrt{S_i^2 \times \left[ 1 + \frac{1}{T} + \frac{(R_{mt} - \bar{R}_m)^2}{\sum_{t=t_1}^{t_2} (R_{mt} - \bar{R}_m)^2} \right]}}. \end{aligned} \quad (7)$$

### 3. DATA

Fireant Company classifies industries on the Vietnam stock market according to the Industry classification benchmark proposed by FTSE Russell (2017). Daily closing prices for four sub-sectors including food production, farming-fishing-ranching, alcoholic beverages, non-alcoholic beverages, and the general index of the F&B industry are collected from Fireant Company. Prior to each event, historical data for 250 trading days (MacKinlay, 1997) for the VNIndex, the F&B sector index, and each of its sub-sectors is used to estimate expected returns and calculate the indices. One week before and after each event or event window  $[-5;5]$  is used to determine abnormal profit and cumulative abnormal profit. The four research events in this paper span the first three quarters of 2020, so the data used in this paper is January 2, 2020, at the earliest, and July 31, 2020.

### 4. RESULTS

Tables 2 and 3 show the food and beverage industry's abnormal return and cumulative abnormal return related to the four events studied in this paper.

#### The first event – January 23, 2020

Vietnam recorded the first case of COVID-19 on January 23, 2020, in Ho Chi Minh City, two citizens from Wuhan (China). Both the F&B industry's cumulative abnormal return and abnormal return are negative after the event date. In which, except for the abnormal return of the non-alcoholic beverage sub-sector, there is no statistical significance; abnormal returns for sub-sectors such as food production, farming-fishing-ranching, and alcoholic beverages are all less than zero and significant after the event date. In the five days after the first event, the F&B abnormal return was as low as  $AR[1] = -2.0\%$  as all four sub-sectors ranged in value from  $-4.4\%$  to  $-1.0\%$ . The lowest cumulative abnormal return of the F&B industry was  $CAR(0;5) = -6.8\%$ , in which the alcoholic beverage sub-sector  $CAR(0;5) = -13.7\%$  fell the most, followed by the farming-fishing-ranching  $CAR(0;5) = -8.9\%$  and food production sub-sector  $CAR(0;5) = -4.1\%$ .

This result is similar to the response of the sub-sectors of food and food retail on the US stock market (Ramelli & Wagner, 2020), the oil and gas, and pharmaceutical industries on the Vietnam stock market (Phuong, 2021a, 2021b). The finding of the study is that the alcoholic and non-alcoholic beverage sub-sectors both reacted negatively to the events of January 23, 2020, as demonstrated by the cumulative abnormal returns that were both less than zero and statistically significant. It contrasts with the results of Goodell and Huynh (2020) that the alcoholic beverage sub-sector and the candy and soda sub-sector responded positively after the day the US recorded its first COVID-19 case. The difference in the response of the beverage sub-sector to the announcement of the first case of COVID-19 in Vietnam and the United States can be attributed to the fact that the alcoholic beverage sub-sector in Vietnam has been negatively impacted by both information on COVID-19 and Vietnam's regulations on alcohol restriction come

**Table 2.** Abnormal return (AR) and cumulative abnormal return (CAR) of the food and beverage industry related to the events on January 23, 2020, and March 6, 2020

T	01/23/2020					3/6/2020				
	FBP	FP	FFR	AB	NAB	FBP	FP	FFR	AB	NAB
t	AR	AR	AR	AR	AR	AR	AR	AR	AR	AR
-5	-0.3	-0.6	-0.7	0.4	0.2	-1.4***	-0.4	0.5	-4.3***	0.3
-4	-0.5	-0.5	0.3	-0.6	-1.8	0.6	-0.4	0.0	3.5***	0.3
-3	-0.1	-0.3	-1.0	0.3	-0.5	-0.2	-0.2	0.3	-0.2	0.4
-2	0.2	0.0	-0.3	0.5	-0.2	-0.2	-0.1	-0.6	-0.7	0.0
-1	-0.2	0.5	1.0	-1.9*	2.1	0.2	0.2	-1.0	0.2	-1.0
0	-0.6	-0.7	-0.2	-0.3	-2.0	0.1	1.1**	0.2	-2.8**	-1.8
1	-2.0***	-1.0*	-3.5***	-4.4***	-0.4	-0.6	-0.8	0.0	0.0	-2.1
2	-1.7***	-1.7***	-2.5**	-1.5	-0.7	1.8***	2.4***	0.5	-0.1	0.3
3	-1.2**	-1.0*	-2.6***	-1.5	-1.9	0.4	0.4	-1.1	0.3	-0.7
4	-1.8***	-1.3**	-0.2	-3.1***	-1.6	0.2	0.5	-1.1	-0.7	-0.7
5	-0.1	1.0*	-1.1	-3.2***	1.3	-0.4	-0.6	-0.2	0.2	-1.5
t	CAR	CAR	CAR	CAR	CAR	CAR	CAR	CAR	CAR	CAR
[-5;0]	-1.0	-0.9	-0.7	-1.2	-0.1	-1.1	-0.9	-0.7	-1.5	0.1
[-4;0]	-0.7	-0.3	0.0	-1.7	-0.4	0.4	-0.5	-1.2	2.8	-0.2
[-3;0]	-0.2	0.2	-0.3	-1.1	1.4	-0.2	-0.1	-1.3	-0.7	-0.5
[-2;0]	-0.1	0.5	0.7	-1.4	1.9	0.0	0.1	-1.6	-0.5	-1.0
[0;2]	-3.7***	-2.8***	-5.9***	-5.9***	-1.2	1.2	1.6**	0.5	-0.1	-1.8
[0;3]	-4.8***	-3.8***	-8.5***	-7.4***	-3.1	1.5*	2.0**	-0.6	0.2	-2.5
[0;4]	-6.7***	-5.1***	-8.7***	-10.5***	-4.7*	1.8*	2.6**	-1.7	-0.5	-3.2
[0;5]	-6.8***	-4.1***	-9.8***	-13.7***	-3.4	1.3	2.0	-1.9	-0.3	-4.7

Notes: FBP: Food Producers and Beverages; FP: Food Products; FFR: Farming, Fishing, and Ranching; AB: Alcoholic Beverages; NAB: Non-Alcoholic Beverages.

into effect. The drop in return from many other industries due to COVID-19's impact on sentiment made the non-alcoholic beverage sub-sector in Vietnam also drop. Besides, Vietnam has a border with China stretching from North to South while the US is located entirely on another continent, so the potential risk of COVID-19 outbreak in Vietnam is higher than that of the United States. Therefore, geographical location may have influenced investor sentiment in Vietnam more and more strongly than investors in the United States.

### The second event – March 6, 2020

After 22 days without new cases, on March 6, 2020, Vietnam detected the first case of COVID-19 infection in Hanoi. This is a citizen who returned from abroad and became a new source of COVID-19 transmission in the community before this citizen was transferred for treatment. The alcoholic beverage sub-sector reacted negatively as soon as this news was released as demonstrated by an abnormal return on the event day of -2.8% at a 5% level of statistical significance. It can be seen that alcoholic beverages are often used at par-

ties with many people. To avoid the outbreak of COVID-19 in the community, crowded activities are minimized, so the negative reaction of stocks in the alcoholic beverage sub-sector to this news is completely consistent with reality. It is similar to the response of the F&B industry in the US stock market (Ramelli & Wagner, 2020). The F&B industry and the food production sub-sector responded positively to the news that the first COVID-19 patient was detected in Hanoi. After the second event day, the F&B industry abnormal return of  $AR[2] = +1.8\%$  was mainly contributed by the positive response of the food production sub-sector with  $AR[2] = 2.4\%$ . The cumulative abnormal returns of these two sub-sectors are  $CAR(0;4) = +1.8\%$  and  $CAR(0;4) = +2.6\%$ , respectively. This can be explained by the products of the food sub-sector which are often essential items that every family has to consume daily. When the COVID-19 epidemic breaks out, non-essential goods may be reduced, thereby affecting business results, but for the food production sub-sector, the demand is always maintained, even demand for food technology products has increased during the pandemic. Therefore, it is logical for the share price of the food

production sub-sector to react positively to the news as of March 6, 2020. This result is different from the reaction of the food sub-sector in the event as of January 23, 2020, on the Vietnam stock market and the US stock market (Godell & Huynh, 2020). The reaction of the food sub-sector share price in the first event was negative but in the second event, it was positive which can be explained by the psychological surprise in the first event and the use of experience to act in the second event. Information about the first event is unprecedented, so investors are influenced by psychology leading to the sell-off of stocks. However, when the first event was experiential they were calm and analyzed to identify the sub-sector that had an advantage over this information. The discovery of the first domestic citizen infected with COVID-19 in the capital and a new source of infection in the community had a strong enough impact for the stocks of the food production sub-sector in Vietnam to react significantly positively, but similar information in the US stock market, this effect is positive but not statistically significant (Godell & Huynh, 2020).

### The third event – April 1, 2020

After the number of COVID-19 cases was recorded in many provinces and cities, on April 1, 2020, Vietnam began a nationwide lockdown for 15 days. Five days before the event, the F&B sub-sectors' abnormal returns were significant on some days, and when cumulative, this sector's cumulative abnormal returns were most impacted (positively) by the food production sub-sector. At the 10% statistical significance level, the cumulative abnormal returns of the food production sub-sector are  $CAR[-3;0] = +1.6\%$  and  $CAR[-4;0] = +2.1\%$ , which contributes significantly to the cumulative abnormal return of the F&B industry, which is  $CAR[-4;0] = +2.4\%$ . This result shows that this group of stocks has reacted in advance to information about developments from COVID-19 and complements Anh and Gan (2021) who study a larger industry group than consumer goods. The difference in the days before the announcement of the third event compared to the second event was that the farming-fishing-ranching sub-sector reacted negatively when abnormal returns  $AR[-1] = -2.1\%$  at a 5% significance level. This can be ex-

**Table 3.** Abnormal return (AR) and cumulative abnormal return (CAR) of the food and beverage industry related to the events on April 1, 2020, and July 26, 2020

T	4/1/2020					7/26/2020				
	FBP	FP	FFR	AB	NAB	FBP	FP	FFR	AB	NAB
T	AR	AR	AR	AR	AR	AR	AR	AR	AR	AR
-5	-1.0*	-1.0	-1.2	-1.0	-4.3***	0.1	0.2	1.0	0.1	-1.2
-4	1.1**	0.5	-1.6	3.5***	2.9**	0.0	-0.3	-1.0	0.7	-1.4
-3	0.7	0.1	0.4	2.8**	-4.4***	0.0	0.2	0.3	-0.3	-3.3**
-2	0.6	1.6***	1.4	-2.6	2.6**	-0.2	-0.5	-0.8	0.7	-1.9
-1	-0.1	-0.3	-2.1**	0.6	-0.1	-0.7	-0.6	-2.3**	-1.0	1.3
0	0.0	0.5	1.5	-1.4	-0.2	-0.4	-0.3	-2.0*	-0.5	0.7
1	0.2	0.7	-0.9	-1.8	0.8	-1.1*	-1.6**	-3.5***	0.4	-2.6
2	0.4	0.2	1.4	1.2	-2.0	1.4**	1.6**	1.6	0.7	0.3
3	1.4***	1.4**	0.9	1.6	0.5	-0.7	-0.2	1.3	-2.1	1.8
4	0.4	0.4	1.1	0.7	-1.2	0.4	1.1	-0.3	-1.6	1.4
5	-0.6	-0.8	-1.3	0.1	0.9	-0.5	-0.4	-0.7	-0.5	-1.2
t	CAR	CAR	CAR	CAR	CAR	CAR	CAR	CAR	CAR	CAR
[-5;0]	1.4	1.0	-1.0	2.7	-3.3	-0.7	-1.0	-2.8	0.2	-6.5*
[-4;0]	2.4**	2.1*	0.1	3.7	1.0	-0.8	-1.1	-3.8*	0.1	-5.4*
[-3;0]	1.3	1.6*	1.8	0.2	-1.9	-0.8	-0.9	-2.8	-0.6	-4.0
[-2;0]	0.5	1.3	-0.7	-2.0	2.5	-0.9	-1.1	-3.1**	-0.3	-0.7
[0;2]	0.6	0.9	0.5	-0.6	-1.2	0.3	0.0	-2.0	1.1	-2.3
[0;3]	2.0**	2.3**	1.4	1.0	-0.8	-0.4	-0.2	-0.6	-1.0	-0.5
[0;4]	2.4**	2.7**	2.5	1.7	-1.9	0.0	0.9	-0.9	-2.7	0.9
[0;5]	1.8	1.8	1.2	1.8	-1.0	-0.5	0.4	-1.6	-3.2	-0.3

Notes: FBP: Food Producers and Beverages; FP: Food Products; FFR: Farming, Fishing, and Ranching; AB: Alcoholic Beverages; NAB: Non- Alcoholic Beverages.

plained by the characteristics of the farming-fishing-ranching sub-sector that is fresh, bulky, has a short shelf life, and is heavily affected by the passivity in the supply chain, so when the disease breaks out, the sub-sector is vulnerable to negative impacts. After Vietnam announced the nationwide lockdown, the food production sub-sector had abnormal return  $AR[3] = 1.4\%$  and accumulated abnormal returns  $CAR(0;3) = +2.3\%$  and  $CAR(0;4) = +2.7\%$ , all have the 5% level of statistical significance, which has largely contributed to the positive response of the F&B industry. This result is similar to the reaction of the F&B industry to the March 6, 2020 event in Vietnam, Australia (Alam et al., 2020), USA (Ramelli & Wagner, 2020). It implies that a large-scale lockdown will contain the COVID-19 outbreak and is the time for the authorities to trace and cut off the sources of infection in the community to soon return the country to a new normal. Besides, the food production industry belongs to the group of essential goods and can be stored for several months, so the demand has increased sharply before the release time. The increase in demand and still maintained during the pandemic is the main driver supporting the share price of this industry.

### The fourth event – July 26, 2020

As soon as there was information about a suspected COVID-19 case in Danang, the stock price of the non-alcoholic beverage sub-sector reacted significantly when the abnormal return was  $AR[-3;0] = -3.3\%$  and cumulative abnormal returns are  $CAR[-5;0] = -6.5\%$  and  $CAR[-4;0] = -5.4\%$ . When information from Danang confirmed that the patient was infected with COVID-19 after 99 days of Vietnam having no cases in the community, the

abnormal return of the agriculture, fishery, and seafood sub-sector was  $AR[-1] = -2.3\%$  and  $AR[0] = -2.0\%$  and the cumulative abnormal return is  $CAR[-4;0] = -3.8\%$  and  $CAR[-2;0] = -3.1\%$ . The results of the pre-event reaction of the non-alcoholic beverages sub-sector and the farming-fishing-ranching sub-sector showed that these two sub-sectors had strong price expansions with negative news related to COVID-19. This reaction may be that investors have learned from the previous nationwide lockdown in Vietnam. The lockdown makes it impossible to consume perishable and bulky food items, and drinks are less essential than food because households can boil their own drinking water at home. After the event day, the F&B industry had a negative abnormal return at day  $t = 1$  with  $AR[1] = -1.1\%$  mainly due to the negative impact from the farming-fishing-ranching sub-sector ( $AR[1] = -3.5\%$ ) and food production sub-sector ( $AR[2] = -1.6\%$ ). However, when it comes to day  $t = 2$ , the response of the F&B industry is positive, similar to that of the industry after the second event day and after the third event day. The food production sub-sector had a significant negative reaction during the day  $t = 1$  and  $t = 2$  but the cumulative abnormal return was not significant, indicating that the cumulative response of this sub-sector is weak than the second and third events. This result can be explained by two reasons. Firstly, the three previous events happened first, so the impact was stronger. Secondly, the previous events that occurred in Vietnam's largest economic centers, Ho Chi Minh City and Hanoi, will therefore have a stronger impact on the stock market than this event in other regions. Thirdly, the movement of "rice ATM" and free food distribution – to support people facing difficulties due to COVID-19 – has been widely deployed across the country.

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## CONCLUSION

This paper examines the impact of COVID-19 on the reaction of stocks in four sub-sectors of the F&B industry listed on the Vietnam stock market. Four research events include two events related to the time when the first COVID-29 patient was detected in Hochiminh City (the first event) and Hanoi capital (the second event) – the largest economic center in Vietnam; and two events related to the two biggest lockdowns in 2020 in Vietnam: the nationwide lockdown (the third event) and the Danang city lockdown (the fourth event). The results show that the responses of the four sub-sectors all support the semi-strong-form efficient market theory. In particular, all sub-sectors maintained strong negative reactions after the first event – Vietnam confirmed the first case of COVID-19 infection in Hochiminh city. It shows that the stock of the F&B industry was really surprised by this unforeseen event, the strongest

reaction of the events because it happened in the largest economic center in Vietnam. F&B stock prices have reduced reaction strength and reaction times to subsequent events, suggesting that investors' decisions are more rational according to the theory of efficient markets. They were more experienced and calmer to analyze the impact of the following events. When comparing the responses of the farming-fishing-ranching sub-sector to the two lockdown events in Vietnam, this study finds that the stocks of this sub-sector reacted more immediately and strongly to the lockdown event in Danang (the later events) compared to the nationwide lockdown event (the earlier events). This result supports the view that investors have made decisions based on their own availability heuristics. In other words, the weaknesses in the food supply chain that were exposed during the nationwide lockdown were remembered by investors and responded to the lockdown event in Danang. In addition, the results show that the non-alcoholic beverage sub-sector is the least affected in the F&B industry.

There are four main contributions from the findings from this paper. Firstly, the paper provides an initial assessment of the impact of COVID-19 on the F&B industry in frontier stock markets like Vietnam. Second, it shows the response (positive/negative) of the F&B industry due to contributions from which of the four sub-sectors of this industry. Third, it provides an understanding of the response of each sub-sector (food production, farming-fishing-ranching, alcoholic and non-alcoholic beverages) and the entire F&B industry on the Vietnamese stock market to each event related to COVID-19. Fourth, the study compares the response of four sub-sectors and the general index of the F&B industry to the event of detecting the first patient positive for COVID-19 at the largest economic center in Vietnam (Hochiminh city) compared to the first patient was discovered in Hanoi capital, and for the event that Vietnam blocked the whole country compared to the event of Danang city lockdown.

## RECOMMENDATIONS

*For policymakers:* Up to now, the COVID-19 pandemic is still complicated, and the proportion of people who have been vaccinated against this disease in Vietnam is still very low. Therefore, the possibility of issuing a lockdown order in the near future is still there. During the lockdown or social distancing, consumers still have to use essential items. Therefore, policymakers should consider giving priority to vaccination for drivers, transport and logistics workers in order not to disrupt production chains in the context of localities implementing social distancing or lockdown.

*For investors:* The results of this study show that the food production sub-sector benefits when the COVID-19 lockdown is announced, especially in the country's major economic-financial centers. The agriculture, farming-fishing-ranching sub-sectors are generally negatively affected by this pandemic. The evolution of the COVID-19 pandemic is still complicated, investors need to update information about the disease, the government's policy response (for example, who are prioritized for vaccination, who are priority sectors), and its impact on industries before making a decision.

## AUTHOR CONTRIBUTIONS

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