“Analysis of factors influencing intention to purchase halal Japanese food: The moderating role of religiosity”

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Abstract
The purpose of this study is to investigate the factors affecting the desire to purchase halal Japanese cuisine using the theory of planned behavior and religiosity as a moderator. The study employs the structural equation modeling partial least square (SEM PLS) method to analyze data obtained from questionnaires administered to 202 Muslim consumers at halal Japanese restaurants (Ramen Ya, Marugame Udon, and Sushi Tei). The findings demonstrate that attitudes (β = 0.228, p = 0.074), subjective norms (β = 0.198, p = 0.076), perceived behavioral control (β = 0.133, p = 0.035), and religiosity (β = 0.459, p = 0.000) significantly affect the intention to buy Japanese food labeled halal. In addition, halal awareness (β = 0.593, p = 0.000) and religiosity (β = 0.227, p = 0.039) also have a significant positive effect on attitude. However, the presence of religiosity does not significantly moderate the relationship between attitude, subjective norm, and perceived behavioral control towards purchase intention. Although religiosity does not act as a moderator, the outcomes of this analysis are expected to be useful for the Japanese halal cuisine sector, notably in countries with a majority Muslim population, to consider religiosity as an essential factor in increasing purchase intention.

INTRODUCTION

The term halal indicates permissible. In contrast, foods called haram have a greater harm or content that harms humans and violates the law (Alam & Sayuti, 2011). Halal products can be defined as products following Islamic law and far from being forbidden in terms of content and non-content (Vizano et al., 2021). In addition, halal awareness (β = 0.593, p = 0.000) and religiosity (β = 0.227, p = 0.039) also have a significant positive effect on attitude. However, the presence of religiosity does not significantly moderate the relationship between attitude, subjective norm, and perceived behavioral control towards purchase intention. Although religiosity does not act as a moderator, the outcomes of this analysis are expected to be useful for the Japanese halal cuisine sector, notably in countries with a majority Muslim population, to consider religiosity as an essential factor in increasing purchase intention.

Food or drinks that are said to be halal come not only from the raw material but also from the processing, the way to get it, the packaging, the cleanliness, and the distribution (Intiihanah, 2022). With the rapid development of the food and beverage industry, culinary origins from Japan are slowly starting to surface and indoctrinate Indonesian people to try new culinary delights without having to go far to their native land. The behavior of Muslim consumers about cuisine is very diverse, but it can be a step to fulfill all their needs by using and consuming goods and services (Mu’arrofah et al., 2020).

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Author(s) reported no conflict of interest
1. LITERATURE REVIEW

A consumer’s purchase interest is known as purchase intention (Ashfahany et al., 2023). There are four aspects of intention: behavior, goals, situation, and time (Ajzen & Fishbein, 1975). Individuals who buy halal products have fulfilled their role as devout Muslims (Ibrahim & Ismail, 2015). When a consumer intends to buy food at a Japanese restaurant, the consumer may also be carried away by buying behavior at a Japanese restaurant. The greater the consumer’s intent to act in a specific way, the more probable a behavior will occur (Ajzen, 1991).

The theory of planned behavior (TPB) is an expanded theory from the theory of reasoned action (TRA) (Ajzen & Fishbein, 1975). However, it became a theory that led to research pertaining to the conduct of humans (Ajzen, 1991). TPB explains that there are three independent variables, namely attitudes, subjective norms, and perceived behavioral control. In TPB, behavior is a function of intention to do something (Sniehotta et al., 2014). Individuals will review other factors before doing something (Setiawan & Setyorini, 2015).

Religiosity is the level of deepening an individual attitude regarding how much the individual is committed to religion and what is taught by his religion (Johnson et al., 2001). Religion can affect attitudes because faith places the basic moral principles of an individual (Hasyim, 2022). This proves that religiosity and attitude have a positive connection (Abd Rahman et al., 2015). In addition, religion can affect individual attitudes, behavior, and decisions in buying food (Pettinger et al., 2004).

Their religious beliefs may also influence consumers’ interest in consuming halal food (Aziz et al., 2019). Some religions have certain restrictions on consuming food (Ambali & Bakar, 2014). Consumers will buy a product if it is convincing (Sharma et al., 2017).

Awareness is understanding an object or event (Aziz & Chok, 2013). Halal awareness is information about whether the food consumed is good or not, as well as what items are halal and suitable for consumption by Muslims (Mutmainah, 2018).

Attitude, environment, and knowledge can affect an individual’s halal awareness (Setiawati et al., 2019). Individuals who have an awareness of halal products means that these individuals have a particular interest in halal products (Azam, 2016). Halal awareness can be determined through the positive attitude of consumers. Consumers with a positive attitude toward halal awareness are very influential and profitable (Alam & Sayuti, 2011). The attitude of a person’s concern for a halal food product can be seen through its cleanliness and halal certification (Febriandika et al., 2023). Muslim consumers who are strong in their religion will pay attention to whether the products and ingredients are manufactured according to Islamic law (Aziz & Chok, 2013). Setiawati et al. (2019) demonstrate a favorable and statistically significant connection between halal knowledge and preferences for halal-labeled foods. Pradana et al. (2020) also demonstrate how familiarity with the term “halal” affects the desire to purchase products bearing that designation.

Subjective norms are individual beliefs about the decision to engage in a certain action (Damit et al., 2019). The term “subjective norm” relates to a type of social coercion that exists to regulate participation in a specific behavior (Ajzen, 1991). Social normative encouragement through close friends, relatives, family, co-workers, organizations, or institutions is a function that forms subjective norms and can shape individual behavioral intentions (Garg & Joshi, 2018). Normative encouragement strongly influences consumer intentions and motivation to believe in the beliefs of others (Bekoglu et al., 2016). The closest person has the greatest impact as one of the triggering factors for consumer behavioral intentions (Damit et al., 2019).

If the purchase of food labeled halal is someone’s social will, consumers will choose to buy it. So, in this case, subjective norms are a form of social pressure that impacts purchasing decisions for food labeled halal (Alam & Sayuti, 2011). Furthermore, Billah et al. (2020) show that subjective norms significantly and positively affect the decision to purchase halal cuisine.

Perceived behavioral control means a performance simplicity or complexity of a preferred behavior (Ajzen, 1991). According to Ajzen (2001), it is a form of one’s belief about factors that can facilitate or prevent someone from carrying out certain behaviors.

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Perceived behavioral control can affect individual intentions toward behavior either directly or indirectly (Efendi, 2019).

The more factors that support a person in carrying out a behavior and the fewer factors that inhibit a person from carrying out a behavior, the higher the perceived behavioral control (Vizano et al., 2021). The higher perceived behavioral control leads to a greater intention to perform the behavior. If many factors influence individual behavior to buy food labeled halal, then individuals will tend to buy food labeled halal (Alam & Sayuti, 2011).

Attitude is the main thing that must be studied in order to interpret individual intentions (Aziz et al., 2019). The formation of attitudes is based on a person’s belief in his behavior (Agisty et al., 2022). Attitude is a view about something liked or disliked and a form of consumer belief that has a real impact and influence on an intention or desire to behave (Setyorini, 2013). Attitude is a form of overall assessment of a behavior that shows a person’s good or bad in doing something (Vizano et al., 2021). A person’s behavior determines how a person behaves. A positive attitude is an individual’s preference as a form of reaction in treating something well. A negative attitude is an individual preference that shows a bad reaction or rejection of something (Ramandhanty et al., 2021).

Individuals with a positive attitude can increase their purchase intention toward halal products.

With consumers’ positive attitude toward the halalness of a product, it can be interpreted that this is an interest from the consumer’s personality toward halal food (Astuti & Banyi, 2021). Therefore, attitude positively and significantly affects the intention to buy food labeled halal (Bashir et al., 2019). Mu’arrofah et al. (2020) also demonstrate a positive and significant effect of the attitude on the intention to purchase halal food. Thus, all studies conclude that consumers’ attitudes affect their intent to purchase halal-labeled products.

A moderator variable is one that, when included in an analysis, makes it easier to see how one variable affects another (Aguinis et al., 2017). Baron and Kenny (1986) argue that if the predictor variable is inconsistent, it must present a moderating variable. It is necessary to know why religiosity was chosen as a moderator variable. Lindridge (2005) explains that religiosity can form an individual’s intention. This is because the independent variable on purchase intentions of halal Japanese food can yield positive outcomes when consumers’ religiosity toward halal Japanese food is high.

Following the theoretical framework (Figure 1), hypotheses can be formulated to determine whether these theories are valid and to prove them through statistical analysis:

**H1**: Religiosity positively and significantly affects attitudes toward Japanese food labeled halal.

![Figure 1. Research model](http://dx.doi.org/10.21511/im.20(1).2024.06)
H2: **Religiosity positively and significantly affects attitudes toward buying Japanese food labeled halal.**

H3: **Halal awareness positively and significantly affects attitudes towards Japanese food labeled halal.**

H4: **Attitude positively and significantly affects the intention to buy Japanese food labeled halal.**

H5: **Subjective norms positively and significantly affect the intention to buy Japanese food labeled halal.**

H6: **Perceived behavioral control positively and significantly affects the intention to buy Japanese food labeled halal.**

H7a: **Religiosity strengthens the relationship between attitude and purchase intention to buy Japanese food labeled halal.**

H7b: **Religiosity strengthens the relationship between subjective norms and purchase intention to buy Japanese food labeled halal.**

H7c: **Religiosity strengthens the relationship between perceived behavioral control and purchase intention to buy Japanese food labeled halal.**

### 2. METHODS

For this investigation, a quantitative methodology is employed. Questionnaires were sent out to a sample of 202 customers of halal-certified Japanese food.

### Table 1. Variable operationalization

<table>
<thead>
<tr>
<th>Variables</th>
<th>Questions</th>
<th>Measurement Scale</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Attitude</strong></td>
<td>(AT1): I like to buy Japanese food labeled halal. (AT2): I always look for Japanese food labeled halal. (AT3): Halal food products are important to me and many people. (AT4): I always look for the halal logo before buying Japanese food at a Japanese restaurant. (AT5): Eating Halal Japanese food is my own choice.</td>
<td>AT1-AT5</td>
</tr>
<tr>
<td><strong>Subjective Norm</strong></td>
<td>(SN1): I believe most of the people closest to me choose to consume halal Japanese cuisine. (SN2): My family prioritizes halal-labeled Japanese food products. (SN3): My family and friends recommend that I should purchase Japanese cuisine products labeled as halal because the ingredients are guaranteed according to Islamic law. (SN4): I will follow the opinion of my family and friends and intend to buy Japanese food labeled as halal. (SN5): The people closest to me think that Japanese food with a halal label is more important than Japanese food that is famous but does not yet have a halal label.</td>
<td>SN1-SN5</td>
</tr>
<tr>
<td><strong>Perceived Behavioral Control</strong></td>
<td>(PBC1): It is easy to find Japanese food and Japanese restaurants labeled halal around where I live. (PBC2): I am cautious in choosing Japanese food products whose halal status is unclear. (PBC3): Japanese food labeled halal MUI/BPJH is slightly more expensive, but I have no difficulty with it; I can still afford it. (PBC4): I will take my time to pay close attention to Japanese food products that have the MUI/BPJH halal label because that is important to me.</td>
<td>PBC1-PBC4</td>
</tr>
<tr>
<td><strong>Halal Awareness</strong></td>
<td>(HA1): I believe that Japanese food with a halal label is safer and suitable for consumption. (HA2): I ensure that the ingredients contained in the Japanese food I will buy are halal. (HA3): I always pay attention to halal information when I am going to eat something. (HA4): I always make certain that I can make sound decisions on purchasing Japanese food labeled halal. (HA5): I buy Japanese food labeled halal because the people around me are Muslims.</td>
<td>HA1-HA5</td>
</tr>
<tr>
<td><strong>Religiosity</strong></td>
<td>(R1): I buy Japanese food labeled halal because I understand halal and haram as taught by Islam. (R2): Buying Japanese food labeled halal is part of my religious identity. (R3): I will refuse if there is an invitation to eat Japanese food that is not halal. (R4): I know that Allah forbids his servant from consuming food containing pork, blood, and intoxicating drinks.</td>
<td>R1-R4</td>
</tr>
<tr>
<td><strong>Intention to Purchase</strong></td>
<td>(IP1): I am prepared to pay additional money for a Japanese restaurant that sells halal food. (IP2): When buying Japanese food, I will consider halal food. (IP3): I will suggest my close friends buy Japanese cuisine labeled as halal. (IP4): I intend to buy Japanese food labeled halal because I feel guaranteed it is. (IP5): I am prepared to wait longer to buy halal Japanese food. (IP6): I intend to buy halal Japanese cuisine in the future.</td>
<td>IP1-IP6</td>
</tr>
</tbody>
</table>

*Note: *items indicated by italic have been eliminated since they did not pass the validity test and reliability test.*
restaurants in order to gather information for this study. Table 1 shows variable operationalization.

The study uses a five-point Likert scale, with 5 “strongly agree” and 1 “strongly disagree.” The data processing method used SmartPLS 3.0 software. The total population in this survey is 202 consumers at Japanese restaurants labeled halal. Respondents are Muslims who have purchased halal food products at Japanese restaurants, such as Marugame Udon, Ramen Ya, or Sushi Tei.

3. RESULTS

To test the data, the study uses convergent and discriminant validity. The study employs Cronbach’s alpha value and composite reliability for reliability testing. The hypothesis is confirmed if it meets all the specifications for convergent validity, discriminant validity, and reliability tests.

Table 2. Factor loadings, Cronbach’s alpha, composite reliability, and average variance extracted

<table>
<thead>
<tr>
<th>Variables</th>
<th>Indicators</th>
<th>Loading</th>
<th>AVE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Attitude (AT)</td>
<td>AT1</td>
<td>0.782</td>
<td>0.664</td>
</tr>
<tr>
<td></td>
<td>AT2</td>
<td>0.826</td>
<td></td>
</tr>
<tr>
<td></td>
<td>AT3</td>
<td>0.821</td>
<td></td>
</tr>
<tr>
<td></td>
<td>AT4</td>
<td>0.784</td>
<td></td>
</tr>
<tr>
<td></td>
<td>AT5</td>
<td>0.859</td>
<td></td>
</tr>
<tr>
<td>Attitude (AT)* Religiosity (R)</td>
<td>R*AT</td>
<td>2.654</td>
<td>1.000</td>
</tr>
<tr>
<td>Subjective Norm (SN)</td>
<td>SN1</td>
<td>0.797</td>
<td>0.772</td>
</tr>
<tr>
<td></td>
<td>SN2</td>
<td>0.917</td>
<td></td>
</tr>
<tr>
<td></td>
<td>SN3</td>
<td>0.919</td>
<td></td>
</tr>
<tr>
<td></td>
<td>SN4</td>
<td>0.899</td>
<td></td>
</tr>
<tr>
<td></td>
<td>SN5</td>
<td>0.855</td>
<td></td>
</tr>
<tr>
<td>Subjective Norm (SN)* Religiosity (R)</td>
<td>R*SN</td>
<td>2.974</td>
<td>1.000</td>
</tr>
<tr>
<td>Perceived Behavioral Control (PBC)</td>
<td>PBC2</td>
<td>0.857</td>
<td>0.677</td>
</tr>
<tr>
<td></td>
<td>PBC3</td>
<td>0.760</td>
<td></td>
</tr>
<tr>
<td></td>
<td>PBC4</td>
<td>0.847</td>
<td></td>
</tr>
<tr>
<td>Perceived Behavioral Control (PBC)* Religiosity (R)</td>
<td>R*PBC</td>
<td>2.198</td>
<td>1.000</td>
</tr>
<tr>
<td>Halal Awareness (HA)</td>
<td>HA1</td>
<td>0.827</td>
<td>0.678</td>
</tr>
<tr>
<td></td>
<td>HA2</td>
<td>0.879</td>
<td></td>
</tr>
<tr>
<td></td>
<td>HA3</td>
<td>0.832</td>
<td></td>
</tr>
<tr>
<td></td>
<td>HA4</td>
<td>0.849</td>
<td></td>
</tr>
<tr>
<td></td>
<td>HA5</td>
<td>0.724</td>
<td></td>
</tr>
<tr>
<td>Religiosity (R)</td>
<td>R1</td>
<td>0.896</td>
<td>0.771</td>
</tr>
<tr>
<td></td>
<td>R2</td>
<td>0.865</td>
<td></td>
</tr>
<tr>
<td></td>
<td>R3</td>
<td>0.866</td>
<td></td>
</tr>
<tr>
<td></td>
<td>R4</td>
<td>0.885</td>
<td></td>
</tr>
<tr>
<td>Intention to Purchase (IP)</td>
<td>IP1</td>
<td>0.873</td>
<td>0.791</td>
</tr>
<tr>
<td></td>
<td>IP2</td>
<td>0.873</td>
<td></td>
</tr>
<tr>
<td></td>
<td>IP3</td>
<td>0.873</td>
<td></td>
</tr>
<tr>
<td></td>
<td>IP4</td>
<td>0.930</td>
<td></td>
</tr>
<tr>
<td></td>
<td>IP5</td>
<td>0.881</td>
<td></td>
</tr>
</tbody>
</table>

Demographic findings prove that the vast majority of those who responded are women, as much as 59.9% (121), aged around 20-30 years, 66.3% (134), educated, 71.3% S1 (144), and do not have income, 64.4% (130). Most respondents had bought Japanese food labeled halal, 95.5% (193). Japanese food that respondents often buy is ramen 46% (93).

The condition used in convergent validity is outer loading, which ideally has a value of > 0.7. In Table 2, there are a number of indicators on the perceived behavioral control (PBC) variable and the intention to purchase (IP) variable that must be removed (PBC1, IP1, IP5) because the indicator value is <0.7, or it can be said that it does not meet the ideal outer loading requirements.

In accordance with Henseler et al. (2016), convergent validity that meets the requirements is when the average variance extracted (AVE) value assigned for every variable is > 0.5. Taking into ac-
count the findings of testing the outer loading and average variance extracted (AVE) values using SmartPLS 3.0 in Table 2, all variables have outer loading values > 0.7 and average variance extracted (AVE) > 0.5. Moreover, the findings have met the requirements of convergent validity so that all indicators can be said to be valid.

Discriminant validity testing ensures that each cross-loading value must have a value > 0.70 because this value can prove the presence of discriminant validity. Each indicator’s correlation with a given variable must be larger than any other variable’s. The calculation from the discriminant validity test using the AVE square value found in the Fornell-Larcker criterion is shown in Table 3.

Discriminant validity findings in Table 3 prove that not all indicators in variables with a greater AVE square value than other variable indicators. Indicators on halal awareness (HA) have a lower value than indicators on other variables. The cross-loading value for each indicator is > 0.70, and an indicator is higher than the other indicator values, as shown in Table 3 so it has fulfilled the discriminant validity requirements.

Reliability testing has two methods suitable for usage: Cronbach’s alpha and composite reliability. This measurement has reliability test requirements and rules: Cronbach’s alpha and composite reliability values must be > 0.7.

The reliability measurement test in Table 4 proves that the entire composition of Cronbach’s alpha and composite reliability values is > 0.7. So, all indicators have fulfilled reliability and can be declared reliable.

The hypothesis testing in Partial Least Square (PLS) can be called the inner model test (Vizano et al., 2021). The test was carried out by testing the significance of the effect of exogenous and endogenous variables using the t-statistics test on the output of SmartPLS 3.0. To find out the values of significance and R-squared, the study uses the bootstrapping technique (Table 5).

### Table 3. Discriminant validity

<table>
<thead>
<tr>
<th>Variables</th>
<th>AT</th>
<th>HA</th>
<th>IP</th>
<th>PBC</th>
<th>R*AT</th>
<th>R*SN</th>
<th>R*PBC</th>
<th>R</th>
<th>SN</th>
</tr>
</thead>
<tbody>
<tr>
<td>AT</td>
<td>0.815</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HA</td>
<td>0.780</td>
<td>0.824</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>IP</td>
<td>0.727</td>
<td>0.833</td>
<td>0.890</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PBC</td>
<td>0.720</td>
<td>0.803</td>
<td>0.685</td>
<td>0.822</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>R*AT</td>
<td>−0.665</td>
<td>−0.633</td>
<td>−0.584</td>
<td>−0.533</td>
<td>1.000</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>R*SN</td>
<td>−0.643</td>
<td>−0.677</td>
<td>−0.587</td>
<td>−0.544</td>
<td>0.946</td>
<td>1.000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>R*PBC</td>
<td>−0.616</td>
<td>−0.621</td>
<td>−0.614</td>
<td>−0.514</td>
<td>0.948</td>
<td>0.909</td>
<td>1.000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>R</td>
<td>0.716</td>
<td>0.824</td>
<td>0.782</td>
<td>0.673</td>
<td>−0.744</td>
<td>−0.783</td>
<td>−0.765</td>
<td>0.878</td>
<td></td>
</tr>
<tr>
<td>SN</td>
<td>0.801</td>
<td>0.830</td>
<td>0.775</td>
<td>0.748</td>
<td>−0.690</td>
<td>−0.695</td>
<td>−0.717</td>
<td>0.804</td>
<td>0.879</td>
</tr>
</tbody>
</table>

**Note:** R = religiosity; ATT = attitude; SN = subjective norms; PBC = perceived behavioral control; IP = intention to purchase; HA = halal awareness.

### Table 4. Cronbach’s alpha and composite reliability

<table>
<thead>
<tr>
<th>Variables</th>
<th>Cronbach’s Alpha</th>
<th>Composite Reliability</th>
</tr>
</thead>
<tbody>
<tr>
<td>AT</td>
<td>0.873</td>
<td>0.908</td>
</tr>
<tr>
<td>HA</td>
<td>0.881</td>
<td>0.889</td>
</tr>
<tr>
<td>IP</td>
<td>0.875</td>
<td>0.914</td>
</tr>
<tr>
<td>PBC</td>
<td>0.763</td>
<td>0.785</td>
</tr>
<tr>
<td>R*AT</td>
<td>1.000</td>
<td>1.000</td>
</tr>
<tr>
<td>R*SN</td>
<td>1.000</td>
<td>1.000</td>
</tr>
<tr>
<td>R*PBC</td>
<td>1.000</td>
<td>1.000</td>
</tr>
<tr>
<td>R</td>
<td>0.896</td>
<td>0.903</td>
</tr>
<tr>
<td>SN</td>
<td>0.925</td>
<td>0.932</td>
</tr>
</tbody>
</table>

**Note:** R = religiosity; ATT = attitude; SN = subjective norms; PBC = perceived behavioral control; IP = intention to purchase; HA = halal awareness.
The R-Square value in Table 5 for intention to purchase (IP) is 0.709, indicating that the model’s structure is considered strong. This means that the intention to purchase (IP) can be explained by religiosity, halal awareness, attitudes, subjective norms, and perceived behavioral control with 70.9%. Variables beyond this analysis explain 29.1%.

According to the findings, religiosity has a significant impact on attitudes. This is demonstrated by the original sample of 0.227, with a t-statistics value of 2.017 and a p-value of 0.039, which means it has a significant value at an error rate of 1%; H1 is supported. Religiosity also has a significant influence on purchase intention. This can be demonstrated by an original sample of 0.459 with a t-statistics value of 4.737 and a p-value of 0.000, which means it has a significant value at an error rate of 1%; H2 is supported.

Halal awareness significantly influences attitudes, as evidenced by the original sample of 0.593, with a t-statistics value of 6.271 and a p-value of 0.000, which means it has a significant value at an error rate of 1%; H3 is supported. Meanwhile, attitude has a significant influence on purchase intention. This can be seen from the original sample, which was 0.228, with a t-statistics value of 1.792 and a p-value of 0.074, which means it has a significant value at an error rate of 10%. Therefore, these results indicate that H4 is supported.

Subjective norms have a significant influence on purchase intentions. This is supported by the original sample of 0.198, with a t-statistics value of 1.776 and a p-value of 0.076, which means it has a significant value at an error rate of 5%. Consequently, these findings indicate that H5 is supported. Perceived behavioral control significantly influences purchase intention, as evidenced by the original sample of 0.133, with a t-statistics value of 2.115 and a p-value of 0.035, which means it has a significant value at the error of 1%. These findings, therefore, indicate that H6 is supported.

The role of religiosity as a moderating variable is represented through H7a, H7b, and H7c, which state that religiosity moderates the connection between attitudes toward purchase intentions of halal Japanese cuisine, religiosity moderates the correlation between subjective norms toward purchase intentions of halal Japanese food, and religiosity moderates the connection between perceived behavioral control toward the intention to buy halal Japanese food. Religiosity does not have a significant impact on consumer propensity to buy, as evidenced by H7a with 0.058, a t-statistics value of 0.648 and a p-value of 0.517, which means it has no significant value. For H7b, 0.082 with a t-statistics value of 1.178 and a p-value of 0.239 means it has no significant value. For H7c, 0.094 with a t-statistics value of 0.820 and a p-value of 0.413 means it has no significant value.

### 4. DISCUSSION

According to the outcomes, attitude, subjective norm, and perceived behavioral control have an influence on the desire to purchase Japanese cui-

<table>
<thead>
<tr>
<th>Relationship</th>
<th>Original Sample (O)</th>
<th>SM</th>
<th>STDEV</th>
<th>T–Stat</th>
<th>P–Val</th>
<th>Decision</th>
</tr>
</thead>
<tbody>
<tr>
<td>H1: R → AT</td>
<td>0.227</td>
<td>0.234</td>
<td>0.109</td>
<td>2.017</td>
<td>0.039</td>
<td>***</td>
</tr>
<tr>
<td>H2: R → IP</td>
<td>0.459</td>
<td>0.459</td>
<td>0.097</td>
<td>4.737</td>
<td>0.000</td>
<td>***</td>
</tr>
<tr>
<td>H3: HA → AT</td>
<td>0.593</td>
<td>0.592</td>
<td>0.095</td>
<td>6.271</td>
<td>0.000</td>
<td>***</td>
</tr>
<tr>
<td>H4: AT → IP</td>
<td>0.228</td>
<td>0.236</td>
<td>0.121</td>
<td>1.792</td>
<td>0.074</td>
<td>**</td>
</tr>
<tr>
<td>H5: SN → IP</td>
<td>0.198</td>
<td>0.179</td>
<td>0.112</td>
<td>1.776</td>
<td>0.076</td>
<td>**</td>
</tr>
<tr>
<td>H6: PBC → IP</td>
<td>0.133</td>
<td>0.141</td>
<td>0.063</td>
<td>2.115</td>
<td>0.035</td>
<td>***</td>
</tr>
<tr>
<td>H7a: R*AT → IP</td>
<td>0.058</td>
<td>0.085</td>
<td>0.089</td>
<td>0.648</td>
<td>0.517</td>
<td>–</td>
</tr>
<tr>
<td>H7b: R*SN → IP</td>
<td>–0.082</td>
<td>–0.085</td>
<td>0.070</td>
<td>1.178</td>
<td>0.239</td>
<td>–</td>
</tr>
<tr>
<td>H7c: R*PBC → IP</td>
<td>0.094</td>
<td>0.058</td>
<td>0.114</td>
<td>0.820</td>
<td>0.413</td>
<td>–</td>
</tr>
</tbody>
</table>

Note: *** (1%), ** (5%), * (10%) (error rate). R = religiosity; ATT = attitude; SN = subjective norms; PBC = perceived behavioral control; IP = intention to purchase; HA = halal awareness.
sine as evidenced by religiosity, which has a positive and significant influence on attitudes toward Japanese food labeled halal. The outcomes of this investigation are consistent with Abd Rahman et al. (2015), who found a correlation between religiosity and attitudes toward halal cosmetics. Individuals who have high religiosity will always heed the halal designation and raw materials on a product before buying it, compared to individuals with low religiosity because of the understanding of halal and haram as taught by Islam.

Religiosity also positively influences the intention to buy halal Japanese cuisine. Similar findings were found by Awan et al. (2015). The greater the religiosity of consumers, the greater their purchasing power for halal Japanese cuisine due to their strong religious beliefs.

Halal awareness positively and significantly influences attitudes toward Japanese food labeled halal. Individuals with high awareness of the halalness of a Japanese food product can have a positive attitude toward Japanese food products. These results are consistent with those of Aziz and Chok (2013), who claim a significant difference in halal awareness of individuals in purchasing halal products. Individuals with high halal awareness will ensure product ingredients and devote close attention to facts pertaining to a product’s halal status before buying it.

Attitudes have a positive major impact and are significant in buying decisions for Japanese cuisine labeled halal. The outcomes correspond with a previous inquiry conducted by Lada et al. (2009), who identified a positive and significant connection between attitude and purchase intention because, with high individual attitudes, the intention to buy will also be higher. Individuals tend to look for and buy Japanese food that is clearly halal and already has a halal logo and certification, such as Marugame Udon, Ramen Ya, and Sushi Tei.

Subjective norms positively and significantly influence the intention to purchase Japanese food labeled halal. These outcomes align with Marmaya et al. (2019), who stated that subjective norms positively and significantly influence intention. This is because friends, family, co-workers, relatives, or other closest people have the greatest impact as one of the triggering factors to consider while buying halal cuisine.

Perceived behavioral control positively and significantly influences purchase intentions for Japanese food labeled halal. The higher the perceived behavioral control of an individual toward purchasing halal products, the higher the probability of doing so. The conclusions align with those of Bashir et al. (2019), who provide evidence of a positive and significant correlation between perceived behavioral control and purchase intention. This proves that a person prefers to buy Japanese food, which is more expensive but has been trusted for its halal status, than Japanese food, which is relatively cheaper but less reliable for its halalness.

Religiosity, which moderates the relationship between attitudes, subjective norms, and perceived behavioral control, does not significantly influence the decision to purchase halal Japanese cuisine. The conclusions from this investigation are consistent with Memon et al. (2020), who state that religiosity, which moderates the perceived behavioral control variable, does not have a significant value on purchase intention. The logical conclusion is that the religiosity variable affects intention directly and indirectly through attitude as a mediating variable. However, in this study, religiosity does not act as a moderating variable; religiosity does not strengthen the connection between attitude, subjective norms, and perceived behavioral control on purchase intention.

CONCLUSION

The focus of the investigation is to explore the factors that could impact people’s propensity to purchase halal-labeled Japanese cuisine. The inquiry revealed a positive correlation between attitudes, subjective norms, perceived behavioral control, religiosity, and halal awareness to purchase halal cuisine among Japanese consumers. However, it also shows that religiosity, which moderates attitudes, subjective norms, and perceived behavioral control, does not affect the intention to buy Japanese food labeled...
halal. Attitude acts as a mediator between religiosity and intention, affecting intention both directly and indirectly. In this study, religiosity does not, however, function as a moderating factor. The association between attitude, subjective norm, and perceived behavioral control on purchase intention is not strengthened by religiosity.

The analysis is projected to benefit the Japanese halal cuisine business, particularly in nations where Muslims make up the majority, as well as increase understanding of the intention to buy halal Japanese cuisine. The recommendations are addressed to other researchers to increase the purchase intention for halal Japanese culinary items by using other variables that have not been found in this study.

Several limitations exist in the undertaken analysis. The subjects are only limited to Muslims in Indonesia, so further research can cover a wider area and other religions. Many different halal Japanese cuisine items are included in this survey, as opposed to a single one, so future research is anticipated to be capable of further testing by focusing more on one ethnic food and making comparisons with other ethnic foods that can influence purchase intention of halal Japanese food and produce better results.

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