Abstract

Performance management (PM) is a common practice used by organizations to assess and manage employees’ work. Much of PM research is closely related to management practices. Corporations in the public and nonprofit sector continuously develop PM programs to ensure the sustainability of their organizations.

The study aims to analyze the impact of strategic human resources planning on the organizational performance of Jordanian public shareholding companies for senior management and functional unit managers (human resources, marketing, finance, and accounting). The researchers surveyed all the public shareholding companies registered with the Jordan Securities Commission (JSC) in 2019, wherein they found that only 60 companies applied strategic planning and human resources planning (HRP) together. Two hundred and twenty questionnaires were distributed in 52 companies surveyed, and 203 were adopted for statistical analysis. Several statistical methods were used, most notably the multiple regression analysis. The researchers found out a statistically significant impact of the strategic human resources planning (integration of HRP and strategic planning; strategic participation) on organizational performance. The results showed that adopting the strategic HRP dimensions leads to an increase in an organization’s overall productivity, employee satisfaction and reputation, as well as reduced operating costs. HR managers must understand the effectiveness of strategically designed HR practices across functions.

Keywords
strategic human resources planning, strategic participation, organizational performance, public shareholding companies, Jordan

JEL Classification
M10, M12, L25, O21

INTRODUCTION

In light of the increasing number of organizations and the complexity of businesses, the twenty-first century is witnessing fierce global competition, as well as interconnected, complicated, and dynamic environmental forces and influences that make it inevitable to avoid threats and seize opportunities. It is imperative for business organizations to move from traditional thinking and traditional management to strategic thinking and strategic management to manage their internal resources and, concurrently, their external environment (Wheelen & Hunger, 2008). Strategic planning is the core of the strategic management process and a managerial tool that enables organizations to deal with future events efficiently and effectively, providing them with greater control over their resources and environmental change response (Floris & Yilmaz, 2010). Organizations have shifted as the
traditional role of personnel management has become the role of strategic human resources (HR) management, strategic partnering, and, finally, strategic planning process for an entire organization (Al-Omaria, Alomaria, & Aljawarneha, 2019). Moreover, Price (2009) revealed that while most organizations realize the benefits of strategic planning, only about half are satisfied with the existing processes used. Researchers have concluded that it takes a highly engaged workforce to achieve success in meeting organizational goals (Dunn, 2014). HR staff performance significantly contributes to the overall measurements of HR effectiveness. Leaders are accountable for making outsourcing decisions and considering operating costs a primary reason for implementing outsourcing strategies (Hanafizadeh & Ravasan, 2017). An organization’s mission, vision, and goals are foundational to its organizational performance, and when these guiding principles are shared at every level on the organizational ladder, they will be embraced by an engaged workforce. Thus, organizational alignment is established that will generate the possibility of optimizing organizational performance. Hence, this study aims to identify the impact of the strategic HR planning on the performance of public shareholding companies in Jordan.

This study’s importance is related to the importance of both strategic planning and human resources planning (HRP) as prerequisites for organizations’ success and the achievement of their strategic objectives, especially that of the public sector shareholding companies in Jordan, as this sector plays an important role in influencing the Jordanian economy and contributing to its growth. The research’s importance also lies in the fact that it is concerned with examining strategic HRP and its impact on the companies’ performance throughout the research. Most studies that have examined this subject have been conducted in the context of Western environments, and most Arab studies focus on analyzing the reality of the application of strategic planning and HRP as two separate topics.

With the trend towards globalization and the growing and intensifying competition, business organizations seek to achieve a sustainable competitive advantage by investing in their capabilities and competencies to differentiate themselves from their competitors. Qualified HR is a source of uniqueness and scarcity (Carpenter & Sanders, 2009). Leading organizations are, therefore, keen on the strategic planning of their HR, informed and guided by the organization’s strategic planning process. It was noted that there is a need for Arab studies in general, and Jordanian in particular, to examine the strategic planning of HR and its impact on organizational performance. The study’s purpose can be achieved by answering the stated question: Does the strategic planning of human resources (integration of HRP and strategic planning; strategic participation) affect the performance of public shareholding companies in Jordan?

1. LITERATURE REVIEW

1.1. Strategic human resources planning

Strategic human resources management (SHRM) is defined as the process of the alignment and integration of HR strategies and an organization’s multiple levels of strategies (Othman, 2009). Management thinkers differ in defining SHRM functions (Byars & Rue, 2006; Bernardin, 2007; Wattanasupachoke, 2009). The growing importance of people for organizational performance was found to be consistent with emerging of strategic human resources management (SHRM) as a global area of research (Hartel, Fujimoto, Strybosch, & Fitzpatrick, 2007). HRP comes first, followed by employment, HR development, compensation and benefits, performance appraisal, occupational safety and health, labor relations, and HR research. According to Boon et al. (2018), one of the key objectives of strategic HRP is to enable staff to help their organization achieve its strategic objectives.

Kinikci and Williams (2006) identified HRP as the process of developing a comprehensive strategy to identify an organization’s HR needs and forecast future needs. Greer and Plunkett (2007) see it as an important input to the strategic plan-
ning process and consistent with it. HRP contributes to the achievement of a range of benefits for an organization. Human resources management (HRM) planning and the execution of strategic management leads to improved human capacity, as there is an important and positive relationship between HRM planning and organizational performance and workforce planning and organizational performance (Abdallah & Phan, 2007; Al-Frijawy, 2019). HRP also helps in allocating HR to the organization’s activities, controlling costs, and building the base of other HR plans and strategies, such as selection, recruitment, training, performance appraisal, and compensation (Daft, 2008).

Recent trends in the competition have forced business organizations to reconsider not only their plans’ content but also the entire planning process to move towards strategic planning (Shehadeh, Al-Zu’bi, Abdallah, & Maqableh, 2016). Vince (2007) argues that strategic planning is a process that involves analyzing and shaping systems and strategies, while strategic thinking continues to reflect that process using intuition and creative human-centered thinking at all levels of management and synthesizing them in a way that serves strategic planning. Dess, Lumpkin, and Eisner (2007) recognize the process by which an organization’s objectives, policies, and activities are integrated into a coherent plan. Strategic planning is also defined as a process that aims to define an organization’s overall objectives and determine how they are to be achieved (Thompson & Martin, 2010). A futuristic endeavor, strategic planning aims at achieving an orderly transition from a current position to a future position that is more targeted than its value and surpasses its ability to achieve. Dessler, Cole, and Chhinzer (2015) believe that strategic planning enables an organization to control its decisions and resources and forms the foundation for HRP; it provides HRM with the organization’s future direction so such efforts can be combined to achieve its strategic objectives.

The literature on strategy and management emphasized that HRP must be related to strategic planning and that the integration of HRP with the strategic planning process leads to a sustainable competitive advantage for an organization (Bagheri, 2016). Schmidt, Willness, Jones, and Bourdage (2018) showed the impact of the differentiation of strategic HRM among jobs and found that less investment in the HR system leads to higher turnover and lower organizational citizen-ship behavior among employees.

Four types of relationships can be identified the strategic planning process and HRP. First is the administrative relationship, which emerges through traditional roles and routines in the practice of strategic planning. Second, comes the one-way relationship, in which HRM responds by supporting strategic plans and programs. The third is the two-way relationship, highlighted through the interrelationships and dependencies between the strategic planning and planning processes of HRM functions. Fourth is the integrative and consensual relationship. This relationship is the first step towards the transition to strategic planning for HR (Teo & Rodwell, 2003).

Seyedjavdin and Zadek (2009) focused on testing the alignment of HR strategies with those of Coda, César, de Souza Bido, and Louffat (2009) who aimed to identify the reality of the role of SHRM and the impact of its application in both countries. The study found no correlation between strategic planning and strategic HR planning. Karadjova-Stoev and Mujtaba (2009) examined the strategic role and engagement of HRM in Disney Europe and its impact on the success of the strategic planning process. The study found that the lack of strategic participation led to the success of the company’s strategies in Europe as compared to the United States of America.

1.2. Organizational performance

The dominant perception of organizational performance is that it is one of the main concepts in management and very broad, including a wide range of methods developed by experts to describe and measure organizational performance (Abdallah & Matsui, 2009; G. Lee, S. Lee, Malatesta, & Fernandez, 2019). There is no agreement between researchers regarding the definition of performance, or this difference is due to the divergent views of thinkers and those interested in this field, and the difference of their objectives is envisaged to formulate a specific definition of this term; some proceeded from the quantitative concept (num-
bers and proportions), that is, the preference of technical means in loading, while others want to consider the performance of the concept of organizational, social, and economic aspects (Al-Mahasneh, 2013; Abu Nimeh, Abdallah, & Sweis, 2018). An organization's performance can be defined based on two characteristics: “the ability to maintain profitability and long-term market share” and “competitiveness compared to other organizations.” Increasing staff turnover has forced organizations to pay attention to staff commitment as the main focus of strategic organizational alignment (Suifan, Diab, & Abdallah, 2017).

Performance management (PM) is characterized as an unending process of determining, evaluating and optimizing the performance of individuals and teams in order to align performance with the organization’s strategic objectives (Aguinis, 2013, p. 2). Performance management (PM) refers to an integrated and structured set of guidance systems and employee performance appraisal (Ramataboe & Lues, 2018). Organizational performance is also interested in the efficiency and effectiveness of the transformational processes at each level of an organization since this reflects the extent to which an organization is accustomed to achieving its goals. There are three levels that analyses focus on in the search for performance: strategic group level, organizational level, and industrial level (Anwar, 2019). Besides, organizational performance is considered a fundamental concept for an organization, ultimate dependent variable, and a widespread phenomenon in all the fields and areas within managerial knowledge (Alrowwad, Obeidat, Tarhini, & Aqqad, 2017). The differences regarding the performance concept stem from the different criteria and standards adopted in the study of performance and the measurements used by managers and organizations (Al-ma’ani, Al-Qudah, & Shrouf, 2019). In its simplest form, performance represents the results desired by the organization (Alqutub, 2012; Awad, Al-Zu’bi, & Abdallah, 2016). One of the most important characteristics of organizational performance is the ability to maintain the stability and continuity of the work through the accumulated experiences and previous experiments that enrich the organization and to pass these experiences from generation to generation, so the organization is not affected by the absence of or a change in leadership (Abdallah & Matsui, 2008). According to Wójcik (2015), the focus of future competitive business strategies will depend on the organizational renewal ability inside an organization, especially within HR, where a systematic work analysis can enhance the learning experience and embrace discovered knowledge, as well as drive organizations to revitalize their work and gain significant improvements in performance (Ramanathan & Sharma, 2017; Saffar & Obeidat, 2019). HR is an important source for maintaining competitiveness, so little attention was paid to employment levels and their effect on organizational performance in the public sector (Park, 2019). Much literature demonstrates the importance of HRM systems or practices, and different recruitment models have been developed in the private sector literature to evaluate the optimal employment level, according to a management review of functional characteristics and effect on organizational performance (Siebert & Zubanov, 2009).

1.3. Strategic human resources planning (HRP) and organizational performance

HR is the key element of organizational performance and goal achievement in organizations. Due to the rapid changes and challenges facing organizations, there is an increased need for the strategic planning of HR to help organizations meet these challenges. HRP includes the process of analyzing and identifying the organization’s HR needs (Kattab, 2003).

Usual activities include HR programs such as planning, record-keeping, recruiting, selection, training, employee relations, and compensation. Lucier (2009) argues that the HRM process involves planning to attract, develop, and retain employees. Bratton and Gold (2007) define HRP as “a systematic forecasting process associated with the future demand and supply of staff as well as the dissemination of their skills within the strategic objectives of the organization.” Werner and DeSimone (2006) state that HRP will help companies predict how changes will
affect their strategies and HR needs. Planning any company’s workforce needs is particularly important, considering the rapid changes in external market requirements. Therefore, the needs of an organization’s HR strategy, both quantitative and qualitative, must be balanced against what is available currently and in the future (Bhatia, 2007).

Strategic HRP plays an important role in determining performance and results standards, so it must be compared with the standard, so HR managers can know how their department is moving towards its and the organization’s goals. Therefore, HR managers must demonstrate employer return on investment through strategic activities (Sullivan & Richardson, 2011).

Effective workforce planning helps councils identify and plan how the challenges and priorities of the current and future workforce are addressed. It also gives a sound framework for developing an effective workforce strategy. Further, workforce planning requires the development of strategies to meet these requirements, which includes identifying future actions to attract and retain the appropriate number and type of workers needed by the organization (Sloan, 2010).

When planning for investment in HR development and performance, HR staff should refer to the approved workforce planning strategy to gain more information about the expected growth in the workforce, or whether staff career development opportunities are limited. Thus, the organization should pursue strategies aimed at retaining employees, especially if the company is experiencing slow growth. For evaluations, staff performance appraisal is conducted in a practical context related to its theme plan, which forms the scientific basis for the organization’s daily work.

2. RESEARCH METHODOLOGY

2.1. Research model and hypotheses development

This study analyzes the impact of the strategic planning of HR, integration of HRP, and strategic participation on the performance of public shareholding companies in Jordan. Garavan (2007) indicates that there is now a recognized trend of well-chosen HR development practices with a direct effect on both individual and organizational performance. HR should play a serious leadership role in fostering the development of HR as support for organizational development. This will allow HR to shift from a process-oriented and operational approach to a strategic one (Gold, 2011). For organizations to be competitive in both the public and private sectors, effective management HR methods are needed to successfully implement their organizational strategies and objectives, thus developing their overall performance (Sthapit, 2008).

H1: There is a positive impact of strategic human resources planning (integration of HRP and strategic planning) on the organizational performance of public shareholding companies in Jordan.

H2: There is a positive impact of strategic HRP (strategic participation) on the organizational performance of public shareholding companies in Jordan.

2.2. Study sample and procedure

The current study’s population included all the Jordanian shareholding companies registered in the Jordan Securities Commission (JSC) for the year 2019, which numbered 239 companies divided into four sectors (financial, industrial, services, and insurance). A preliminary survey was conducted, in which only 60 (25%) of the community adopted strategic planning and HRP together. Sixty (60) companies can be considered this study’s stratified sample, while eight companies apologized for participating in the study. The analysis and inspection units were comprised of senior management personnel working in the sample of public shareholding companies in Jordan. Who forms the strategic planning team in these companies? The study consists of all levels in senior management, HR, functional and administrative units (marketing, accounting, finance, information systems), and planning, if available. Two hundred and twenty questionnaires were distributed, of which 203 were recovered. Seventeen questionnaires were excluded because of a large
amount of missing data. The data were obtained through an online survey. The link to the online survey was sent via e-mail to personnel of the mobile companies who were randomly selected and approved for participation. Thus, the number of validated questionnaires (203) comprised 92.2% of the distributed questionnaires. The sample was selected because it is the largest and most important sector of the economy in terms of activity and the number of employees representing public shareholding companies.

To analyze and test the hypotheses identified by the study, some statistical indicators were adopted using the Statistical Package for Social Sciences (SPSS), wherein the frequency and percentages of the study sample’s characteristics were used. The standard deviation was used to determine the extent of the responses’ concentration and dispersion to the paragraphs of the study. The \( R^2 \) was used to determine the explanatory ratio of the independent variable’s effect on the dependent variable. A regression analysis was used to determine the model’s suitability to test the regression between the independent variable (strategic HRP) and the dependent variable (organizational performance). To test the study’s hypotheses, multiple regressions were used to test the impact of the independent variable on the dependent variable.

### 3. RESEARCH RESULTS

The findings demonstrated that 83% of the managers were male, while only 17% were female. Furthermore, 48% of the managers were aged from 26 to 34 years, and 27% were aged from 35 to 41 years, 18% were aged from 42 to 48 years, whereas only 7% were aged from 49 to 55 years. Finally, the managers were asked about their qualifications, and the results showed that 52% were graduates, 30% were postgraduates, and only 18% were undergraduates (Table 1). The percentage of those holding scientific university qualifications (bachelor’s and graduate) was 70%, which indicates that the public shareholding companies in question are attracting those with scientific university qualifications for leadership positions. Moreover, the postgraduate percentage was 30% of the respondents.

#### Table 1. Demographics

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<tr>
<th>Demographics</th>
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<tr>
<td>Gender</td>
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<tr>
<td>Male</td>
<td>164</td>
<td>83</td>
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<tr>
<td>Female</td>
<td>39</td>
<td>17</td>
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<td>Age</td>
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<td>26-34 years</td>
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<td>35-41 years</td>
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<td>42-48 years</td>
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<td>Qualification</td>
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<tr>
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<td>105</td>
<td>52</td>
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<tr>
<td>Postgraduate</td>
<td>63</td>
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</table>

### 3.1. Validity and reliability

The questionnaire’s apparent validity was tested by presenting it to a panel of experienced and competent academic professors who gave their opinions in terms of its clarity, coherence, and validity for collecting data related to the study, as well as any other observations they deemed appropriate concerning correction or deletion, as determined by the arbitrator. The referees’ observations and suggestions were considered, and the questionnaire was reviewed and undertaken by the arbitrators who made the appropriate amendments, as a test of the apparent validity of the tool.

The reliability of the tool was used to calculate the variables involved and then evaluated using Cronbach’s alpha coefficient, where the outcome of the scale is statistically appropriate if Cronbach’s alpha is greater than 0.60 (Sekaran, 2016). The closer the value is to 100%, the higher the study tool’s stability. Looking at the data in the following table, the internal coefficient of Cronbach’s alpha was measured for the study variables and dimensions and for the study tool as a whole to determine the consistency of responses. Table 2 shows the results of the Cronbach’s alpha of the independent and dependent variables: the values of the internal consistency of Cronbach’s alpha for the study tool’s paragraphs ranged from 0.870 to 0.896, and therefore, all values are greater than 0.60. This is an indicator of the study tool’s reliability, the consistency between the study tool’s paragraphs, and the reliability of statistical analysis.
3.2. Descriptive statistics

Table 2 shows that the overall average of the strategic planning of HR dimensions in terms of relative importance is high, with general average of 4.122 and standard deviation of 0.676. Strategic participation was ranked first, with average of 4.231, standard deviation of 0.732, and high relative importance, while the integration of HRP and strategic planning was ranked with average of 4.139, standard deviation of 0.719, and high relative importance.

3.3. Hypotheses testing results

Multiple regression analysis was used to test the hypotheses.

The results in Table 3 show that the correlation coefficient ($R = 0.646$) shows the relationship between the independent and dependent variables, and the influence of the independent variable (strategic HRP) on the dependent variable (organizational performance) has a statistically significant effect, where the value of $F$ is calculated as 71.548, and

| Table 2. The constructs’ measurements: means, standard deviations, and reliability |
|---|---|---|---|---|
| Q | Measurement | Mean | SD | Level |
| 1 | The company is keen to analyze its internal environment to identify the strengths and weaknesses of its HR | 4.121 | 0.721 | High |
| 2 | The company develops its strategies to enhance the importance of the role of its HR in the success of achieving those strategies | 4.021 | 0.874 | High |
| 3 | The HR department’s planning activities are geared towards achieving the company’s mission | 3.399 | 0.456 | High |
| 4 | The organization analyzes its external environment to exploit opportunities and avoid threats associated with its HR | 3.985 | 0.851 | High |
| 5 | HR plans are adjusted in light of changes in the external environment | 4.345 | 0.743 | High |

Note: Abbreviations: HR = human resources, HRP = human resources planning.
the significance level (Sig = 0.000) is less than 0.05, and where the coefficient of determination value is $R^2 = 0.398$. This indicates that the variance can explain 39.8% of the variance in organizational performance in strategic HRP combined.

While the coefficient table showed that the value of $B$ for the integration of the HRP and strategic planning dimensions was 0.380, the value of $t$ was 8.815, and the level of significance was Sig = 0.002, which indicates that this dimension’s effect is significant. The value of $B$ for the strategic participation dimension was 0.398, the value of $t$ was 9.944, and the level of significance was Sig = 0.000, which indicates that this dimension’s effect is significant.

4. DISCUSSION

Täks and Vadi (2019) argue that the main actors of strategic planning are owners top and managers of the middle level. Middle-level managers have a crucial role in involving the company’s low-level management in strategic planning. When owners are involved in strategic planning, companies tend to use external management tools, such as customer relationship management. The participation of top managers is related to internally oriented management tools, most likely with the reengineering of business processes. In the case of top managers’ and owners’ simultaneous participation, it is better to use owner-related management tools. Mid-level managers are often involved in strategic planning while doing benchmarking, while top managers are involved when reengineering is used in the business process. Bayesian network models often involved the experts and blue-collar workers as participants, while those networks did not show any interaction between strategic managers and management tools.

Adopting the dimensions of strategic HRP leads to an increase in an organization’s overall productivity, employee satisfaction and reputation, as well as reduced operating costs. Organizations do their best to adapt to changes they face to improve performance and maintain competitiveness (Masa’deh, Obeidat, & Tarhini, 2016), but they must use their HR effectively to engage them in their work. Hence, HR managers must understand the effectiveness of strategically designed HR practices across functions such as training, planning, reward, recruitment, and selection in fostering a culture of employee engagement in the organization (Indulekha, Vineeth, & Gayathri, 2019). SHRM is used to link HRM explicitly to address an organization’s strategic management processes and emphasize coordination or alignment between different HRM practices (Indulekha, Vineeth, & Gayathri, 2019).

CONCLUSION

This research was designed to identify the effect of strategic HRP on the performance of Jordanian public shareholding companies in the managers’ opinion, where two hypotheses were built, and the results of the hypotheses test were as follows: first, there is a statistically significant effect of the integration of HRP and strategic planning on the organizational performance. The results were consistent with those of Nwachukwu and Chladkova (2019), whose study points out that HR, financial resources, and strategic analysis capability are positively and significantly related to strategic performance. Besides, the organizational structure controls the relationship between HR, financial resources, strategic analysis capability, and strategic performance, which means that by recognizing the organizational structure’s effect on human and financial resources, and strategic analysis performance, managers and/or executives can significantly improve strategic performance.

Second, the result of the second hypothesis test was due to the presence of a statistically significant effect of strategic participation on the organizational performance of the public shareholding companies in Jordan, where this result follows the results of the research of the study of Kasule and Bisaso (2019), which indicated that strategic HRM practices were barely practiced at Uganda’s public universities. The findings also revealed that top and mid-level managers are strongly committed to the integration of
strategic HRM practices, which can mitigate the ineffective management at Uganda’s public universities. The paper concludes that because of the quick changes caused by globalization, the knowledge-based economy, the technological revolution, and the decline in findings for higher education from governments, public universities in Uganda must adopt SHRM to improve their efficiency.

Strategic management links the organization to a common sense of purpose. It is often responsible for improving financial performance. Besides, it gives specific objectives and instructions to the organization and promotes continuity in decision-making. It also promotes change in the organization to address dynamic situations (Bisharat, Obeidat, Tarhini, & Mukattash, 2016; Malkawi, Baniata, & Obeidat, 2017).

IMPLICATIONS AND FUTURE RESEARCH

This study investigated the impact of strategic HRP on the performance of public shareholding companies in Jordan, as these companies are a vital artery in the Jordanian economy that needs efficient HR. This study’s main result showed an impact of strategic HRP on the organizational performance of the public shareholding companies in Jordan. These companies must remain vigilant in securing and preserving their HR. Companies in Jordan should maintain the implementation of strategic HRP and the current state of consensus and work to develop them continuously by enhancing and maximizing the consensus potential in such areas as strategic engagement, transparency, and access to and exchange of information. Researchers recommend conducting development and training programs for workers at all administrative levels to keep pace with international companies’ continuous development. Further, the Jordanian companies must contribute to developing modern mechanisms for strategic HRP, such as the establishment of databases that feed strategic planning processes with the necessary data and information. Besides, in terms of public shareholding companies and their creative growth, it is essential to incorporate strategic HRP and to concentrate on all aspects of R&D, including system and organization and financing and strategy. For future research, it is important to explore why the strategic planning method does not show the desired outcomes for the organization in some scenarios.

AUTHOR CONTRIBUTIONS

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Methodology: Shaker Al-Qudah, Abdallah Mishael Obeidat.
Project administration: Shaker Al-Qudah.
Validation: Shaker Al-Qudah, Abdallah Mishael Obeidat, Mohammed A. Abusweilem.
Writing – original draft: Shaker Al-Qudah, Abdallah Mishael Obeidat.
Writing – review & editing: Mohammed A. Abusweilem.

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